



HIRING FOR INTEGRITY TRAINING

Purpose: Hiring managers tend to focus their interview questions on whether the candidate has the right skillset for the position and if they will fit into their company cultural. More times than not, they fail to properly interview for ethics and integrity which can lead to huge losses for a company. This seminar will allow organizations to identify potential integrity issues with a candidate before they make the wrong hiring decision. In addition, these techniques can be used in various business situations to identify the truthfulness of an individual.

Time: 1.5 hours

Learning Objectives:

- Why it's important to interview for ethics
- Proper interview room techniques
- How to "norm" a candidate and identify baseline behavior
- Identify verbal and non-verbal communication to detect deception
- Incorporate assumptive vs behavioral based interview questions

Who Should Attend:

- Business Owners
- Hiring Managers
- Human Resource Managers & Recruiters